


2010 DoD Northeast Regional Matchmaker - List of Participating Agency & Prime Needs

Agency/Prime Name	Products/Services Interested in Sourcing from Subcontractors	Products/Services NOT Interested in Sourcing from Subcontractors
Ametek SCP Inc.	Machined components, cable (fiber optic; electrical; coax) screw machined parts, pin/socket contacts, glass reinforced epoxy components, high temperature, high pressure molding materials	Outboard cable assemblies, outboard connector assemblies
Atlantic Defense Company	General Construction & Engineering Services, Machining, Steel Fabrication and Erection, Bituminous Paving, Heavy Earthwork	IT, Staffing, software
BAE Systems Inc.	Cable wire and harness OEMs and Assembly, Fabrication and Metal Working, Stamping, PWB OEMs/makers, Printed Cable Boards, Engineering Services (Hardware, Software, Product Design).	Electronics Distributors, Contract Labor Firms, Hardware Distributors, Engineering Services (Design, Civil, Structural, Architecture), Facilities, Construction, IT Consultants
BAE Systems, U.S. Combat Systems	Manufactured items in support of manufacture of Ground Defense Vehicles	MRO (maintneance, repair or overhaul) or Services
Bath Iron Works Corporation	Commodity Materials including: Abrasives, Adhesives, Alum Bar, Shapes and Extrusions, Alum Sheet and Plate, Blades - all types, Military Cable, Carbon-Stainless-Pipe-Tube, Castings, Chemicals, Circuit Breakers, Cleaning Supplies, Crane Parts, Cutters (end mill), Deck Finishing Material (Military), Deck Drains, Discs (Sanding/Grinding), Drill Bits, Electronic Components (for facility & Shipboard), Fasteners, Files (all sizes), Fittings (Ferrous & non-ferrous Pipe), Flanges, Fuel Lube & Greases, Fuses, Gasket, Grating, Gauges, Hoists, Hoses (all types), Hose Fittings, Holes Saws, Grinding Wheels, Knee Pads, Lens (Safety & Welding), Light Fixtures (Military), Lumber & Timber, Plastics, Plumbing Supplies, Pump Motors, Rope/Chain/Wire, safety Equipment, Switches, Symbol Electrical Boxes, Tapes, Tool Bags, Tools Portable/Serialized, Tools Fiber Optic, Torches, Valves (Ferrous & non-ferrous), Valves (Military), Welding Parts	Assemblies, Engineering design, Fabrication/Welding, Graphics for Signage-Banners, Information technology (IT), Military Ammunition Components, Precision Machining, Tooling, Prototype & Assembly Effort, Printing (Catalogs, Magazines, Forms, Posters, Brochures, Direct Mail, Graphic Design, etc.), Printed Circuits & Electroplating, Promotional Items, Specialty Marketing/Labels Products, Staffing/Contract Labor, Training, Transportation Services
BBN Technologies	Computer and computer supplies; Portable Secure Rooms	IT Services Personnel Hiring Services
Burns & McDonnell Inc	Air quality control, Aviation, Business consulting, Civil works & watershed services, Commercial & institutional facilities, Construction services, Defense facilities, Drinking water & wastewater, Electrical transmission & distribution, Environmental services, Environmental studies & permitting, Healthcare & research facilities, Information technology, Municipal services, Power generation, Process design, Program management, Security, Transportation infrastructure	Paving, equipment
CACI	Engineering Services, IT Services, Program Management, Finite Element Analysis (FEA) and similar disciplines	Manufactured goods

CCB, Inc.	Subcontractors and minority subcontractors to provide services in all divisions of commercial and industrial construction.	n/a
Charter Environmental, Inc.	Charter is a heavy site civil and environmental remediation contractor. We are looking for: Subcontractors that self-perform construction services; suppliers that provide construction material/equipment.	We are not looking for: office supplies; security; computers; health & safety; cleaning; manufacturing; marketing or business development; human resources services.
Cianbro	Heavy construction - Jobsite related Construction	Office cleaning services, ancillary administrative services
Cobham, Antenna Systems	Machining; microwave investment castings;	IT
Curtiss-Wright	Metal fabrication, milling, turning, weldments and brazing Bare printed circuit board fabrication, IPC 6012 class 3 Wiring and harness assembly all ITAR	IT or Software services not needed at this time Freight services not needed at this time
Defense Logistics Agency Energy-DU	Jet fuel, gasolines, fuel oils, bulk lubricants, coal, diesel, electricity, natural gas, privatization and energy saving performance contracts	N/A
D.E.W. Construction Corp.	DEW Construction Corp. is a commercial general contracting firm operating in Northeastern Upstate New York, Vermont, New Hampshire, Maine and Connecticut. We specialize in government and private construction contracts and are seeking new suppliers, subcontractors, architects, engineers and consultants, especially Small Businesses, Small Disadvantaged Businesses, Veteran Owned Small Businesses, Service Disabled Veteran Owned Small Businesses, Woman-Owned Small Businesses, HUBZone Small Businesses, ANC's and Indian Tribes.	Not Interested in sourcing residential construction or becoming material suppliers or distributors
ECC	1. Construction Subcontracting (Electrical, Mechanical, Site Civil, Structural, Roofing, , Site Security, Surveying, Engineering/Design for Design/Build projects) 2. Construction Materials 3. Environmental Remediation Subcontracting (Laboratory Analyses, Drilling, Site Security, Surveying, Risk Assessment, Packaged Remediation Systems, Asbestos and Lead Paint Remediation)	Office Supplies, IT Services, Environmental Consulting, Marketing Materials, Printing/Reproduction, Travel Services
Ecology & Environment, Inc	1. Environmental analytical services; 2. Environmental drilling services; 3. Environmental engineering services; 4. Geotechnical laboratory services; 5. Geotechnical/soil boring and testing; 6. Aerial topographic surveying; 7. GIS professional services; 8. Geophysical/explosive ordnance disposal (EGO) surveys; 9. Remedial action/removal services; 10. Hazardous IOW disposal services; 11. Limited construction services; 12. Revegetation/restoration services; 13. Rental of field offices, command posts, equipment, staff, and services; 14. Photogrammetry/aerial photography/audiovisual productions; and 15. Provision of expert witnesses and special consultants	Staffing services, IT services, Manufacturing of products and components
ELBIT SYSTEMS-MERRIMACK	SDVOSB or HUBZone Machine Shops, PWB Assy, Infrared Detecting devices	IT Services Office Products Plating Services Sheet Metal

FISC (Fleet and Industrial Supply Center) Philadelphia	IT Services, Management Services, Medical Support Services	None
FUJIFILM Medical Systems USA, Inc.	To be provided	IT Support (Non Medical) Consulting
General Dynamics	Products: CO2 and fiber laser systems, rugged lasers, centrifuges, midwave and longwave infrared cameras, imaging cameras, optical scanning products, nonlinear optics, optronics, ellipsometry equipment, clean air workstations, mass flow controllers, specialized pressure gauges, motion controllers, refractometers, supplies and equipment for research and development labs, wavelength generators, spectroflurometers, plasma generators, refrigeration and absorption air dryers, pharmacogenomic services, incubators, fume hoods, chemicals used in labs (ferric chloride, boric acid, copper II sulfate, for example), material lab supplies (pipets, petri dishes, etc.), biological safety cabinets, Metal Fabrication, Cable Assemblies, Connector Resellers (for OEM's: Sunbank, Glenair), Suppliers specializing in Sheet Metal and/or the raw material Tantalum. Circuit Card Assembly to Military Standards, Power and Power Management Component Suppliers to Military and Rugged Standards, Fiber Optic Cables. IT peripherals, rentals, lease hardware, test equipment, computer hardware, and service/maintenance agreements, HP printers and plotters and servers, Panasonic notebooks, Apple products, copiers. Services: Carpet Cleaning, Janitorial, Construction, Landscaping, Packaging, Plumbing, Snowplowing, Uniforms	No need for IT consultants or other consultants
General Dynamics Electric Boat	Electric Boat is responsible for the procurement of Specialty/OEM material, overhead supplies, raw materials, machined parts, valves, actuators, electrical and mechanical components, engineering services and capital facilities.	None at this time.
General Dynamics Information Technology	C4ISR Experience Information Technology Services Network Services Help Desk/Call Center Support Information Security/Information Assurance Environmental Services– non-remediation Maritime/Port Security Operations Services Modeling and simulation Logistics Support Wireless Network tech support Health IT I T services for Intel agencies	No Staffing or Personnel agencies, no product or commodities companies, no trucking or freight
GSA (General Services Administration)	If you have a product or service to sell, chances are it's something the GSA procures: Audit Services - Computer Services - Conference Planning - EEO Services - Travel and Transportation - Financial Management Services - Hardware, Paint, Sealant and Adhesives - MOBIS Services (Consulting, Training, Surveys) - Office Products and Furniture - Small Package Delivery Services - Telecommunications Equipment - Temporary Help Services - A-76 Services - Marketing, Media and Public Information Services and More.	GSA does not buy insurance, weapons, weapon systems or cattle
Hardigg/Pelican Products	Machined Parts, Outside Processing - Finishes, Custom Hardware, Textiles, Foam Fabricators, OSP	None

Harriman	Harriman is an award-winning architecture, planning, engineering and interior design firm offering full design and construction administration services throughout New England. We provide innovative and creative solutions focusing on energy efficiency and sustainable design. We are seeking small and minority owned business partners with the expertise to enhance or expand our services in design, engineering and construction.	We are not seeking IT services, office supplies or HR services.
Harris Corporation, RF Communications Division	Harris RF Communications is a leading supplier worldwide of voice & data communication products, systems and networks to military, government, & commercial organizations, including first responders. While we purchase a variety of products and services to support this business activity, we are currently focusing on suppliers that provide RF design services, hardware/software design services, antenna commodities, ruggedized IT equipment, power supply commodities, overmolding expertise, and display or keypad commodities.	TBD
IAP Worldwide Services	Contractors - General, Electrical, HVAC, Civil, Landscaping, Roofing, Fencing and related materials and equipment manufacturers/suppliers	IT services and equipment, Advertising/Marketing, Translation services
The Jackson Laboratory	Laboratory Supplies, Safety Supplies, Veterinarian Supplies, Pharmaceutical Supplies, Paper Supplies (Tissue, paper towels etc), Calibraton Services, Shavings	Furniture, Consulting
Jacobs	Aerospace and Defense Automotive and Industrial Buildings Chemicals and Polymers Consumer and Forest Products Energy Environmental Programs Greenhouse Gas Services Infrastructure Oil and Gas Pharmaceuticals and Biotechnology Refining Technology	None
J.H. Maxymillian, Inc. 	Traffic lines and signs, Pipe and pump systems, Wetland restoration, Water treatment, Asbestos abatement, Transportation and disposal, Recycling of construction material, Liners and geotextile fabrics, Asphalt paving, Pre-cast concrete, Pre-fab steel, Utility installation and location, Surveying, Landscaping, Geotesting, Hauling, Fencing, Erosion Controls, Soil Stabilization, Temporary construction facilities.	Manufacturing, Excavation/Earthwork, Bridgework, Road construction
Kaman Aerospace Corporation	machining, sheet metal, contractors for facilities	IT is not handled at this level, they are handled by Kaman corporate.
The Lane Construction Corporation	Construction Subcontractors, Construction Material Suppliers and Construction Design/Consultant Firms	Do not need any computer, financial, accounting, technical or other administrative services

Lockheed Martin Corporation	Green Products; Computer Innovations; Cyber Security; Health IT; Build-to-Print Electronics; Custom Batteries; Embedded IT Systems, Hardware & Software; Engineering Services; Aircraft related Manufacturing; Engines; Molded Cables; Antennas; Landing Gear; Composites; Fabrication; Fiber Optic Cabling; Hazmat Materials; Holding Fixtures; Machine Parts; Machining/Manufacturing Services; Antennas, High Gain, Low Gain; Mechanical Components; Thermal Control; Sheet Metal Fabrication; Ultra Precision Machining; Optics; Power Supplies; Transformers; Transducers; Production Cabling; Raw Materials (aluminum and steel); Sheet Metal Parts; Splitters (Connections); Wire Cable Harnesses; Software Engineering Labor; Medical Professionals; Facility Remediation	Staffing
MIT, Lincoln Laboratory	MIT LL procures a wide range of materials, supplies and services needed to support the mission and MIT LL's 40 acre/15 building campus next to Hanscom Air Force Base in Lexington MA. The Laboratory procures research & development services, construction services and materials, aircraft services and parts, building supplies, computers, electrical supplies and components, fabrication supplies and services, etc.	The Laboratory's procurement department does not normally procure IT, educational, training, promotional or security services.
Moog Inc.	Moog is a worldwide designer, manufacturer & integrator of precision control components and systems. Moog's high-performance systems control military & commercial aircraft, satellites and space vehicles, launch missiles, automated industrial machinery, marine applications and medical equipment. To support these systems, Moog typically purchases raw material, machined parts, castings, plating, pressure sensors, printed wiring boards, electronic components, seals, o-rings, and fasteners. We also have very limited requirements for "indirect" items such as computer products and services, manufacturing supplies, tooling, etc.	There are no products listed above that we DO NOT want to source
Naval Undersea Warfare Center	Broad range of scientific, engineering, technical and support services and a broad range of technologies and products related to the undersea warfare mission.	Our office does not procure construction, building maintenance and related services.
Oshkosh Corporation	Armor; Bearings; Castings/Machining; Consumables; Cooling/Emissions; Driveline; Electrical; Fabrications/Weldments; Hardware/Fasteners; Hydraulics-Cylinders; Hydraulics-Hoses/Fittings/Pumps; Indirect; Interior: Seats, Lights, Controls, Gauges, Pedals, Glass, HVAC, Horns, Cameras, Radios; Plastics/Composites/Rubber; Powertrain; Raw Materials; Wheels/Tires	Looking for strictly direct material for vehicles (refer to above answer for clarification). At this time there is not a need for companies supplying: packaging, construction, office supplies, IT Support or Engineering Support
Portland International Jetport	To be provided	To be provided
QinetiQ North America	We have diverse requirements which change frequently as new projects arise. Primary requirements are for electro-mechanical components and assemblies, including machined parts, sheet metal parts, printed circuit assemblies, cables, motors, and injection molded parts. The majority of our products are ITAR controlled. We are actively seeking firms that are ITAR registered and AS9100 and/or ISO certified who deliver high quality products at a fair price.	None Specified
Rolls-Royce Naval Marine, Inc.	Precision Machine Shops-ISO or AS Certified preferred, Facilities Management and Operations Services	IT Services

SAIC	Cyber security, systems engineering, environmental consulting, nuclear/radiological services, geospatial services, system architecture, operational testing and evaluation with regard to national security, supply chain integration, system fielding, system maintenance, training and simulation product development, Training and simulation product development, information network design, Local Area Network and Wide Area Network design and implementation, non-intrusive imaging, biostatistical analysis, nanotechnology, genomics, disease surveillance, Hybrid armor, hybrid electric propulsion, Ocean and meteorological data acquisition, processing, archiving, and quality assurance.	Construction
Sonalysts, Inc.	Electrical Engineering Services Acoustics Human Systems Integration, management & training Marine Training	Janitorial and Staffing not required
Sovereign Consulting Inc.	Environmental and Engineering support services.	IT services
State of Maine Division of Purchases	Audio visual equipment & supplies, communications equipment and supplies, computer equipment and supplies, office equipment, heavy equipment, agricultural equipment, horticultural supplies, scientific equipment and supplies, animals and feed, carpet, paint and wall paper, plumbing & heating, tools, appliances, food, paper, promotional items, office supplies, boats, motor vehicles	None provided
Supervisor of Ship Building, Conversion and Repair (SUPSHIP) Groton, CT	Galley supplies, diver supplies	No
Teradyne	Metal fabrication Custom Hardware Machining Painting Wire and Cable Electromechanical Build and Assembly PCB prototypes	Nothing at this time
The Timken Company	Indirect Services Indirect Materials, Transportation Services, Administrative Services, Direct turning services, Offset turning services, MRO providers	Medical Service Providers, Human Resource Consulting, Banks or Financial Services, Insurance Providers, Universities
U.S. Army Corps of Engineers, New England District	The Army Corps of Engineers buys construction, professional services and architecture & engineering services	IT Services, Supplies
U.S. Army RDECOM	NSRDEC is the R&D Center for the soldier. We work in four areas: warfighter protection, combat feeding, shelter technology and precision airdrop.	None
U.S. Department of Homeland Security (DHS)	All goods and services needed for day to day protection of homeland.	None
U.S. Department of Homeland Security - US Coast Guard	Non-major construction (repair/rehab); A&E services	None

U.S. Department of State	Telecommunications equipment for use worldwide. Computer software/hardware equipment, applications, and programming requirements. Security equipment for the physical protection of diplomatic personnel and installations, Household furnishings for embassies and consulates. Maintenance services for communication equipment. Administrative and professional services. Facility and maintenance services, automated data processing distribution systems, worldwide diplomatic security support, narcotics eradication, communications equipment	N/A
U.S. Department of Transportation (DOT)/Volpe Center	Information systems engineering support services; technical training support; restoration and landscaping services; unarmed guard services; armed guard services; lodging services; architect/engineering services; fire life safety technical support services; research and development; software development; computer hardware and software; noise analysis support; vehicle registration data; property/logistics support services; cafeteria services; accounting services; internet access services; snow removal/landscaping; human reliability analysis support; high speed copiers; storage management; construction/alteration services; railway equipment; disaster recovery services; elevator renovations; utility services; vehicle crash testing; weather data services; and small business innovation research	Since we are part of the U.S. DOT's Research and Innovative Technology Administration (RITA), we do not procure items/services for bridges, roadways, vehicles, etc. Please see our website for more information about the Volpe Center.
U.S. Department of the Treasury	IT Services	Construction, Janitorial Services
US Department of Veterans Affairs, Providence (RI) VAMC	Requirements specializing in medical supplies , equipment and services along with various infrastructure requirements for 153 hospitals/approximately 800 plus medical clinics. Examples of items purchased are: Pharmaceuticals and medical and surgical supplies Perishable subsistence Equipment, supplies, and materials for facility operation Maintenance and repair of medical and scientific equipment Building construction, maintenance, and repair Prosthetic and orthopedic aids Medical gases. IT Services & Products Transportation Services	Weapons, Vehicles, etc.
US Department of Veterans Affairs, Togus (ME) VAMC	To be provided	To be provided
U.S. Navy, Portsmouth Naval Shipyard, Public Works Department (PWD), Naval Facilities Engineering Command (NAVFAC), Maine	Construction, Facilities Support Services, Design Services, and Environmental Services	Supplies, IT products/services

U.S. Navy Undersea Warfare Center Division Newport (NUWC DIVNPT)	NUWC Division Newport, one of two divisions of the Naval Undersea Warfare Center, is the Navy's full-spectrum research, development, test and evaluation, engineering, and fleet support center for submarine warfare systems and many other systems associated with the undersea battle space.	Construction
Ultra Electronics Ocean Systems	Machining Hardware Fabrication Hardware Distribution Electronic Parts Distribution Contract Manufacturers	Non Fabrication Services (Cleaning/Janitorial Supplies)
Ultralife Corporation	Purchases: PCB/Harness/Cables, Vacuforming (Vacuum Molding), Teflon & Stainless Steel Foil, Glass Metal Seals, Terminal Cap, Alum/Metal Can – Stamp/Deep Drawn, Insulator Pad –Silicone & Plastic Mylar, Labels/Anode Insulator Label, Separators, Mylar Sleeves (Shrink/Spiral Band), Radio Direction Finding Equipment, Antennas, Transformers & Power Solutions, O-rings & Gaskets, Sheet Metal - Assembly, Welding, Painting, Metal Mesh, Plastics – Stamped & Injection Mold, Metal Racks/Hardware/Casters, Breakers/Lug Kits/Cables. Services (Marketing): Web Design & Development, Multimedia Productions, Interactive Video, Technical Writing, Photography, Google AdWords Management, Internet Marketing Strategy, Public Relations. Purchases/Leasing (IT): Computer Software, Computer Hardware, Copiers/Printers, Telecommunications/Network Equipment – Voice/IP Voice Com./Data. Services: Computer Consulting/Engineering, Computer Programming, Disaster Recovery, Data Center Services	None Available
UNICOR, Federal Prison Industries	Construction; Electronic Components; Textiles; Thread; Buttons; Zippers; Vehicular Towing/Storage; Solar; Wire/Harness; Sewing Equip; Lightbars; Sheet/Coil Steel; Chair Parts; Ergo Seating	IT and Temporary Services
United States Property & Fiscal Office (USPFO) For Rhode Island	Our agency supports the RI Army and Air National Guard. Needs include: Construction, services, supplies, equipment (For example, purchase catered meals, furniture, vertical lift systems, contract support services, environmental).	None provided
Vibro-Meter, Inc.	Machining (milled and turned), PCNA's, plating, painting	Training services, transportation services
Watervliet Arsenal	Machine Components made to drawing. Castings and Forgings. Tooling. Construction Services.	N/A